

Letter C

We thank you for the quotation that you sent us on 24 th May,
about your frozen goods: "I prodotti dell'Orto" and we send you
our order regarding the new three highlighted products:

MOQ	Item	Unit Price	discount
200	"Fantasia di funghi" (bags of 300g)	L. 3500	5%
150	"Peperoni alla griglia" (bags of 450g)	L.4000	5%
100	"Melanzane alla griglia" (bags of 450g)	L. 3800	5%

As for your conditions of sales we agree on everything
except for delivery time, that we would like to speed up
as much as possible, because we plan to anticipate the
opening of our new freezer center of vegetable products
at the beginning of the month.

Since italian products are well welcomed in
the german market we are confident that your products are
once again up to your fame.

We kindly ask you to take particular care (to pay extra attention)
on the packaging of products
so that the freight through railway by freezer container makes
sure not to perish any of the products.

Unless you have kept in contact with shipping agents, we suggest
you to deal with Messrs M&F, in your city, who we well know
because of other shipments on rail they managed from italy on our
behalf.

As for the other products, you give us information about we would be interested in articles 843 and 844, but we would be interested in 1 kg family packs instead of 450g.

Please, tell us if you are able to satisfy our request

Looking forward to receiving your reply.

Best Regards

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